

## Monomoy Capital Partners

### Team



It's hard to generalize about the team we have built at Monomoy; we're a diverse group with diverse skills and interests. We respect hard work; we value results over pedigree; we practice what we preach; and we take small risks with big upsides. We look for wisdom and humor in everything we do. And we love our jobs.

#### Partners

Stephen Presser  
Daniel Collin  
Justin Hillenbrand

#### Operations

John Stewart  
Scot Duncan  
MPS Team

#### Vice Presidents

Loren Roseman

#### Finance

Andrea Cipriani  
Jonathan La

#### Senior Associates

Nate Bard

#### Associates

Jaime McKenzie  
Ethan Rigel  
Kenneth Wong



### Stephen Presser, Partner

Stephen Presser is the senior partner of Monomoy, which mainly means that he's the oldest guy here. He'll be the first to tell you he loves his work, both for its daily challenges and for the unique opportunities to learn, to grow and to make businesses better. Before founding Monomoy in 2005, Stephen was a principal at KPS Special Situations Fund and on the boards of several of their portfolio companies. As a lifelong turnaround professional, Stephen has represented large stakeholders in some of the biggest restructurings in North America, and he writes and lectures extensively on distressed investing and business restructuring. Stephen holds an A.B. from Brown University and a J.D. from Harvard Law School. He is a recovering lawyer, but he has completed a 12-step program and takes it one day at a time. Stephen lives for Diane, Michael and Lizzie, the greatest family in the history of the world.

#### Board Memberships

Anchor Hocking, Chairman  
Awrey Bakeries  
Barjan  
Fortis Plastics, Chairman  
Hess Industries  
Katun

### Daniel Collin, Partner

Daniel Collin does not believe in luck. He thinks you make your own, through hard work and preparation. Dan brings that drive – and a keen competitive streak – to Monomoy every day. He's skilled at working with our portfolio company managers to shape their businesses, taking them from the brink of failure to levels of success they thought unobtainable. Dan has more than 9 years of direct experience in turnaround investing and business improvement. Before founding Monomoy in 2005, he worked at KPS Special Situation Funds and was an investment banker at JP Morgan Chase, focusing on industrial companies and restructurings. He holds a B.S.M. from Tulane University.

#### Board Memberships

Awrey Bakeries  
Anchor Hocking  
Barjan, Chairman  
Boston Apparel Group, Chairman  
Compass Automotive Group  
Kurz-Kasch

### Justin Hillenbrand, Partner

Justin Hillenbrand has a good eye for both the modern art he collects and the companies he fixes. He lives to guide businesses from dysfunctional to efficient, and he's had plenty of experience doing just that as a partner at Monomoy. Don't be fooled by his easy smile. Justin has more than 9 years of direct experience in turnaround investing and is a true restructuring pro. Prior to founding Monomoy, he was with KPS Special Situation Funds and worked as a senior analyst at Prudential Capital Group, providing mezzanine debt to middle-market manufacturers. He holds a B.S. from Boston College. In his spare time, Justin adds stamps to his passport on a quest to visit every country in the world with his wife and new daughter.

#### Board Memberships

Boston Apparel Group  
Compass Automotive Group, Chairman  
Fortis Plastics  
Hess Industries, Chairman  
Katun, Chairman  
Kurz-Kasch, Chairman  
SRC, Chairman



### John Stewart, Operating Partner

John Stewart loves to save jobs and eliminate waste, something he does every day as a Monomoy operating partner providing management support to our portfolio companies. Prior to joining Monomoy, John worked for 18 years in operating, management and executive positions for Toyota Motor Corp., most recently as general manager for Toyota United Kingdom, Toyota's largest European operation. He has extensive experience in restructuring and improving troubled business units within Toyota through the Toyota Production System. At Monomoy, John manages an extensive network of operating professionals throughout the portfolio and supervises business improvement projects at every one of our companies. He holds a B.S. from the University of Phoenix and is a certified expert in the Toyota Production System. Like many on our team, John spends his free time with his family and counts his four children as his most significant achievement.

#### Board Memberships

Compass Automotive Group  
Fortis Plastics  
Kurz-Kasch

### Scot Duncan, Operating Partner

Scot Duncan has the analytical and problem-solving skills of an engineer and the team-building skills of a business leader. As an operating director at Monomoy, he uses all of those skills – and then some – to drive operational improvement in our portfolio companies. Prior to joining Monomoy, Scot worked for 12 years in engineering, maintenance, and production management at Toyota Motor Manufacturing, most recently as plant manager of Toyota's famous assembly plant in Georgetown, Kentucky. He holds a B.S. in mechanical engineering and an M.S. in manufacturing systems engineering from the University of Kentucky. He is a certified expert in the Toyota Production System, the just-in-time production approach that made Toyota famous for efficiency and quality. Scot treasures time at home with his wife and 10-year-old twins where comic relief is provided by the family dogs, a lab and a Jack Russell terrier.

#### Board Memberships

Hess Industries  
SRC

### Loren Roseman, Vice President

Loren Roseman joined Monomoy in 2005 from turnaround firm Alvarez & Marsal, the nationwide restructuring firm, and the corporate restructuring group at Arthur Andersen. He has over 10 years of direct restructuring and turnaround experience and is involved in everything at Monomoy from sourcing acquisitions to deal execution and strategic oversight of our portfolio companies. Loren holds a B.S.B.A from The University of Arizona's Eller College of Management, and was Ricky Williams' quarterback in high school (really). Loren is our token California transplant.

#### Board Memberships

Barjan  
Hess Industries  
Kurz-Kasch

**Andrea Cipriani, Chief Financial Officer**

Andrea Cipriani is not your typical CPA. As Monomoy's CFO, she merges the creative and practical in her role overseeing investor relations and financial reporting for the Fund, and runs portfolio wide programs that reduce insurance and purchasing expenses. Previously, Andrea was the CFO of KPS Special Situations Funds, WorldSpy.com, and the CW Group, a healthcare venture capital fund. Andrea holds two B.A. degrees from The City University of New York and has perfect Catholic school penmanship.

**Jonathan La, Controller**

Jonathan La has the precision and meticulous attention to detail required to be a robotics engineer, a career he almost pursued. Fortunately, they're the same skills that make him the perfect controller. Jon supervises the Fund's quarterly and annual financial reporting, watches over the firm's budget, and keeps the rest of us in line. He joined Monomoy from Evercore Partners; prior to that, he was acting director at BISYS Private Equity Services. Jonathan holds a B.B.A. in accounting from Baruch College and is a CPA.

### **Nate Bard, Senior Associate**

Nate Bard is a Senior Associate at Monomoy Capital Partners. He joined Monomoy from Houlihan Lokey's restructuring group. Nate holds a B.S. in Finance and Business Economics from the University of Notre Dame. Nate spends his free time musing about politics and making refinements to his wardrobe. He dreams of becoming the best golfer in the office. Everyone needs a dream.

#### **Board Memberships**

Compass Automotive Group

Katun



### Jamie McKenzie, Associate

Jaime McKenzie is an Associate at Monomoy Capital Partners. Prior to joining Monomoy, Jaime was an investment banker in the leveraged finance group at Bear, Stearns & Co. Inc. (She likes Monomoy better.) Jaime holds a B.S. from the University of Virginia, and her interests include fashion (e.g. Chadwicks and Metrostyle apparel), New York dining and playing the piano. Jaime is continually inspired by her family and the energy of the people she works with.

#### Board Memberships

Boston Apparel Group

HTPG

SRC

### Ethan Rigel, Associate

Ethan Rigel is a former sommelier who came to Monomoy by way of the leveraged finance group at CIBC/Oppenheimer. Ethan holds two S.B. degrees from the Massachusetts Institute of Technology, and is our go-to person for any questions about fine wine and single malts. He is also the best skier in the office.

### Kenneth Wong, Associate

Kenneth Wong is a new Associate at Monomoy Capital Partners. Prior to joining Monomoy, Ken was an analyst in the middle-market lending group at Kohlberg Capital Corporation and an investment banker in the leveraged finance group at Bear, Stearns & Co. Inc. (with our own Jaime McKenzie). Ken holds a B.A. from Vassar College and is making all of us at Monomoy hit the gym a bit more often in an effort to keep up.

John Poff, Steve Pollata and James Ward work directly with senior management teams on site at Compass Automotive, Fortis Plastics and Anchor Hocking to drive business improvement at our largest portfolio companies. John, Steve and Jamie are experts in the Monomoy Production System and they are an important part of the senior management teams at their companies. The trio also helps design and run our quarterly Monomoy “boot camps” that teach the tools of lean manufacturing to portfolio company employees. John and Jamie joined the Monomoy portfolio after long careers at the Toyota Motor Co. and years of immersion in the Toyota Way. Steve was a managing director at DeWolf, Boberg & Associates before joining the Monomoy family.

Our MPS team members are the real deal – all three have made a huge difference in the Monomoy portfolio. And we continue to add talented operational managers to the MPS team as we grow the Monomoy portfolio.



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