

# Helping Middle-Market Businesses Achieve Sustainable Success



Aerospace & Defense



**Automotive** 



**Building Products** 



Chemicals



Commercial Vehicle



Consumer Products & Specialty Retail



Food & Beverage



**HVAC** 



Industrials



Infra, Power & Utilities



Paper Packaging & Forest Products



**Power Sports & Recreation** 

- Founded in 2005, Monomoy Capital Partners is a private investment firm with over \$3 billion in assets under management across a family of investment funds
- We have successfully executed more than 65 middle-market transactions since inception and have an established track record of working with management teams across industrial and consumer sectors to achieve sustainable success
- We believe that management teams are crucial to the success of our businesses and strive to empower our partners with the resources they need to be successful
- We create value by focusing on cash flow, operational improvement and strategic growth
- Our specialty lies in acquiring businesses at an inflection point
- Monomoy has one of the largest operating teams in the middle market and, along with the investment team, has functional expertise in:



Data & Analytics



Supply Chain



Pricing



Mergers & Acquisitions



Lean Manufacturing



Strategic Planning

## The Monomoy Sweet Spot

\$300+MM
ANNUAL REVENUE

\$25-\$75MM

UP TO \$1B ENTERPRISE VALUES

Industrial and consumer industries

Large SKU count, large employee base and large facility footprint

Sustainable growth trajectory

Industry leading market position

Significant working capital levels

Equity and debt securities

Substantial North American focus

Family-owned businesses, corporate divestitures and take-privates



#### **Current Portfolio**



Building Products & Services HQ: Jackson, GA Sponsor-Owned



Iron Casting Supplier HQ: Waupaca, WI Corporate Carveout



Road Safety & Maintenance Products Distributor HQ: Greeley, CO Founder-Owned



Japs-Olson Company
Direct Mail & Custom Print
HQ: St. Louis Park, MN
Family-Owned



Highway Safety Products HQ: Dallas, TX Corporate Carveout



RV & Marine Products HQ: Etten-Leur, NL Family-Owned



Specialty Building Materials HQ: Seffner, FL Sponsor-Owned



Outdoor Living HQ: Las Vegas, NV Family-Owned/ESOP



Branded Consumer Safes HQ: Payson, UT Corporate Divestiture



Aluminum Extrusions HQ: Struthers, OH Family-Owned



Industrial Brushes HQ: Richmond, IN Take-Private



Seating Systems HQ: Milwaukee, WI Family-Owned



Paper & Packaging HQ: Jacksonville, FL Family-Owned



Wire Connectors HQ: Lebanon, IN Family-Owned



Home Improvement HQ: Chicago, IL Family-Owned



Power Sports Aftermarket HQ: Santa Fe Springs, CA Sponsor-Owned

### **Previous Investments**



Cab Components & Assemblies SHAW DEVELOPMENT

Sensors & Fluid Management CR Construction Resources
Building Products

**West Marine** 

Marine Parts & Accessories



HVAC



Engineered Metal Fasteners

## **Business Development Team**



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